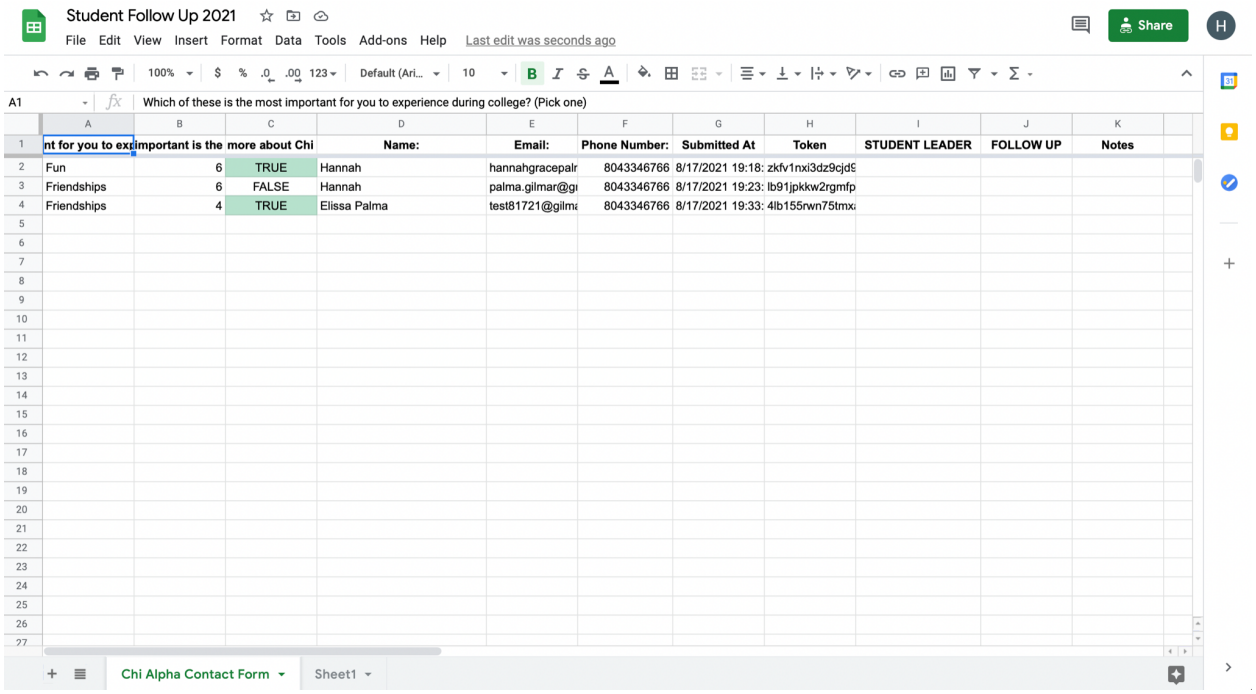
Follow Up Instructions 2021

The main way we want to fill up our small groups is through a personal connection - whether that's someone you already know or someone you personally meet at tabling throughout the week or at an event. But we still want to follow up with those who fill out the 30 Second Survey at the table.

All of the answers show up on the Google doc below. We will follow up with those who answered "Yes" to being asked if they would like more information about Richmond Chi Alpha.

Student Follow Up 2021
https://docs.google.com/spreadsheets/d/1fDDRJPGFdp50jiLwAG-b8VbWx3m7jOH6C-IiX-2Q-cU/edit?usp=sharing
On Google Drive: Shared with Me > XA Leaders' folder > Student Follow Up 2021

Follow Up Process:

1. Under column I titled 'STUDENT LEADER', we will assign a student leader to a contact. Look for your name here.
2. Within 24 hours of being notified that you were assigned, send a text to the person inviting them to the next event we've got coming up. Once you've sent a text, type in "Done" under column J titled 'FOLLOW UP' to help us keep track.
3. Once you've made a personal connection, invite them to your small group and keep inviting them to events!